

## We Send Customers To Your Stores

When customers call us from around the country, we ask for their state and zip code. Then, we tell them the location of YOUR STORE and YOUR PHONE NUMBER.

**We always want to protect your sales and encourage customers to buy from you first.**

A customer will pay about \$12.00 for only one jar if we ship it to them. It is in the customer's best interest to buy from you instead of us. Our website, **BoneSuckin.com**, also lists your store. We will list all locations of your stores. **Customers are THRILLED when they find out your store has our products !**

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## Understanding Our Product Code Dating

**\*\* As of 2006 all of our new labels direct customers to product expiration dates. Labels say "see side of jar, bottom of jar, or bottom of tin".\*\***

**Bone Suckin' Products have 2 dates stamped beside each other on the side of the jar.**

- 1.) Julian Date = Manufactured Date (ex.- Feb. 1, 2005 = 020325)
- 2.) Best Before End Date = Best used before end of month (ex. - 8/2007)



Stamp above label on jar

**\*\* Case Codes are on the Side of Each Case \*\***

Stamp on bottom of tin



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## Shelf Life Information

6 Months - 4oz & 1.5oz Wine Nut & Fire Dancer bags and boxes

1 Year - Bone Suckin' Sauce 1 Gallon & .5 Gallon, EFO Asian Sauce, and Rib Rub Bulk 25lb bag

18 Months - Bone Suckin' Sauce 16oz & 4oz jars

18 Months - Wine Nuts, Fire Dancer Nuts, EFO Sea Salted Peanuts in the 11oz gift tins

2 Years - Bone Suckin' Hiccuppin' Hot, Bone Suckin' Salsa, Bone Suckin' Mustard, Rib Rub & Yaki

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## Private Labeling Information

- 30 day lead time required for orders after labels have been approved and received at our bottling plant.
- Minimum Quantities - 112 cases Bone Suckin' Sauce Product Line ( FULL PALLETS ONLY)  
20 cases 11oz Wine Nuts /Fire Dancer Line
- All orders must be Prepaid. FOB our Facilities.
- Your labels must be made to our specifications and approval and be within USA & country of sale regulations.
- 10% is the maximum discount given on our products for private labeling. No discount on freight.
- You must sign our separate private labeling agreement. You must always present our products using the highest integrity and in keeping with our excellent reputation.
- If you want the Kosher Certified symbol and "Pareve" on you label, there is an additional charge paid to Kosher Lab for the Kosher Certification.

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**U** Kosher Certified **K**

All of our products from the Ford's Foods line have been Kosher Certified except Bone Suckin' Yaki. The reason we choose to be certified is not religious; it has to do with the cleanliness in the manufacturing process. Kosher products have far more stringent guidelines for manufacturing than other products. The manufacturing plant is meticulously inspected to check procedures and/or equipment and they all must be deemed clean and healthy by Jewish Dietary Law. This "value add" to a product is priceless for the customers. Many Muslims, Seventh Day Adventist, and Lactose Intolerant consumers shop only for Kosher Pareve products because of their diets. Consumers should look for the Kosher symbol on food products they buy.